Vehicle Satisfaction Award Helps Buyers Choose the Best Vehicles

AutoPacific's 2014 Vehicle Satisfaction Awards (VSA) are based on over 92,000 surveys completed in the 1st Quarter of 2014 by owners of new cars and light trucks in the United States. They purchased their new vehicles from September through December 2013.

The VSAs are based solely on owner input. These results based on the numbers - the owner ratings. AutoPacific does not have a vote. We only do the arithmetic.

AutoPacific's VSAs are very different from other automotive awards that concentrate on reliability or quality to the exclusion of how satisfied owners are with their vehicles. The VSAs are also very different from awards based upon subjective journalist evaluations.

AutoPacific measures <u>owner satisfaction</u>. In many cases, an extremely satisfying vehicle is not the car or truck that has the best absolute build quality. Rather, vehicle satisfaction is derived from the overall ownership experience.

AutoPacific's Vehicle Satisfaction Award is an accurate measurement of how satisfied new car and light truck buyers are with their recently purchased vehicle.



Category Winners

Category	Winner
Premium Luxury Car	Mercedes-Benz S-Class
Executive Luxury Car	Lincoln MKS
Aspirational Luxury Car	BMW 3-Series GT
Large Car	Chevrolet Impala
Luxury Mid-Size Car	Lincoln MKZ
Mid-Size Car	Kia Optima
Premium Compact Car	Mercedes-Benz CLA
Compact Car	Kia Soul
Economy Car	Chevrolet Sonic
Sports Car	Chevrolet Corvette
Sporty Car	Chevrolet Camaro
Hybrid/EV Car	Lincoln MKZ Hybrid
Light Duty Pickup	GMC Sierra 1500
Heavy Duty Pickup	Ford F-Series Super Duty
Luxury/Large SUV	Infiniti QX80
Mid-Size SUV	Jeep Grand Cherokee
Premium Luxury Crossover SUV	BMW X5
Luxury Crossover SUV	Cadillac SRX
Large Crossover SUV	GMC Acadia
Premium Mid-Size Crossover SUV	Toyota Highlander
Mid-Size Crossover SUV	Nissan Rogue
Compact Crossover SUV	Hyundai Tucson
Minivan	Honda Odyssey

Highest VSA Score - Ever President's Award Winner 2014 Mercedes-Benz S-Class

2014 Overall Winner: Mercedes-Benz S-Class

Brand Rankings						
	Rank	Brand	Score			
Premium Brands	1	Lincoln	739			
Premium branus	2	Cadillac	713			
	3	Lexus	708			
	4	Land Rover	706			
	5	Audi	703			
	5	BMW	703			
	7	Mercedes-Benz	698			
	8	Infiniti	682			
	8	Porsche	682			
	10	Acura	680			
	1	GMC	694			
Popular Brands	_					
	2	Buick	682			
	3	Kia	678			
	4	Chrysler	669			
	4	Chevrolet	667			
	6	Hyundai	663			
	7	Ford	662			
	8	Toyota	661			
	8	Ram	661			
	10	Honda	654			



Rank	Vehicle	Score	Rank	Vehicle	Score	Rank	Vehicle	Score
F	Premium Luxury Ca	ar	L	uxury Mid-Size Ca	r		Premium Compact (Car
1	Mercedes-Benz S-Class	794	1	Lincoln MKZ	729	1	Mercedes-Benz CLA	660
2	Porsche Panamera	748	2	Lexus ES	727	2	Buick Verano	652
3	BMW 7-Series	745	3	Nissan Maxima	698	3	Acura ILX	643
4	Lexus LS	744	4	Acura TSX	677	4	Subaru Impreza WRX	590
5	Hyundai Equus	741				5	Mitsubishi Lancer EVO	541
			memo	Volkswagen CC (2013)	686			
E	xecutive Luxury C	ar				memo	MINI 2-Door	651
1	Lincoln MKS	763		Mid-Size Car			Volkswagen GTI (2013)	608
2	Acura RLX		1	Kia Optima	707			
3	BMW 5-Series		2	Ford Fusion	696		Compact Car	
4	Cadillac CTS Sedan	728	3	Hyundai Sonata	687	1	Kia Soul	681
5	Audi A6	727	4	Chevrolet Malibu	684	2	Volkswagen Beetle	667
6	Cadillac XTS	715	4	Nissan Altima	684	3	Toyota Corolla	658
7	Lexus GS	713	6	Toyota Camry	683	3	Fiat 500L	658
8	Mercedes-Benz E-Class	698	7	Volkswagen Passat	682	4	Kia Forte	656
9	Jaguar XF		8	Mazda6	674	6	Mitsubishi Lancer	639
10	Infiniti Q70	658	9	Honda Accord	665	7	Mazda3	638
			10	Subaru Legacy	654	8	Chevrolet Cruze	615
memo	Volvo S80 (2013)		11	Chrysler 200	644	8	Ford Focus	615
As	pirational Luxury	Car	12	Dodge Avenger	627	10	Volkswagen Jetta	609
1	BMW 3-Series GT	734				11	Subaru Impreza	572
2	BMW 4-Series	698		Sports Car				
3	Mercedes-Benz C-Class	697	1	Porsche Boxster	712	memo	Nissan cube (2013)	655
4	Volvo XC70	695	1	Chevrolet Corvette	712		Hyundai Elantra (2013)	647
5	Cadillac CTS Coupe/Wgn	692	3	Mercedes-Benz SLK	699		Honda Civic (2013)	633
5	Audi A4	692	4	Porsche Cayman	678		Dodge Dart (2013)	626
7	Lexus IS	671	5	MINI Coupe	652		Nissan Sentra (2013)	603
8	Audi A5	666	6	Nissan 370Z	631			
9	Acura TL	661	7	Mazda MX-5 Miata	605		Economy Car	
9	Cadillac ATS	661				1	Chevrolet Sonic	618
11	Infiniti Q50	660		Sporty Car		2	Nissan Versa	607
12	BMW 3-Series	633	1	Chevrolet Camaro	658	3	Ford Fiesta	603
			1	Scion tC	653	4	smart fortwo	582
Memo	Hyundai Genesis (2013)	700	3	Dodge Challenger	646	5	Scion iQ	578
	Volvo XC70 (2013)	695	4	Ford Mustang	624	6	Toyota Yaris	576
	Volvo S60 (2013)	668	5	Subaru BRZ	574	7	Chevrolet Spark	553
	BMW 1-Series (2013)	625	6	Scion FR-S	568	8	Mitsubishi Mirage	527
	Infiniti Q60 (2013)	593					-	
			memo	Hyundai Veloster (2013)	657	memo	Fiat 500 (2013)	594
			Нуц	indai Genesis Cpe (2013)	619		Hyundai Accent (2013)	589
	Large Car		,				Kia Rio (2013)	587
Rank		Score		Hybrid Truck			Scion xD (2013)	578
1	Chevrolet Impala	742	1	Subaru Crosstrek Hybrid	632		Honda Fit (2013)	560
2	Chrysler 300	721	2	Toyota Prius v	627		Mazda 2 (2013)	552
3	Buick LaCrosse						, -7	
4	Dodge Charger		memo	Lexus RX450h (2013)	700			
5	Ford Taurus			Ford C-Max (2013)	655		Results for 2013 Model Ye	
			To	y Highlander HEV (2013)	621		uded in the 2014 Model Yea	
memo	Hyundai Azera (2013)	724		Toyota RAV4 EV (2013)	568	Becau	ise of Availability. Scores A	
11161110	Toyota Avalon (2013)			10,0ta 10117 LV (2013)	500		Where Sample Sizes Allo	vv
	ioyota Avaioii (2013)	112	_	_				



Rank	Vehicle Light Duty Pickup	Score	Rank	Vehicle ium Luxury Crossove	Score	Rank	Vehicle id-Size Crossover St	Score
1	GMC Sierra 1500	723	Prem 1	BMW X5	768	1	Nissan Roque	695
2	Toyota Tundra	697	2	Lincoln MKT	767	2	Honda CR-V	675
3	Chevrolet Silverado 1500	696	3	Audi Q7	742	3	Jeep Cherokee	667
4	Ram 1500	682	4	Mercedes-Benz GL	739	4	Subaru Forester	659
5	Honda Ridgeline	663	5	Porsche Cayenne	731	5	Mitsubishi Outlander	654
6	Nissan Titan	653	6	Mercedes-Benz ML	710	6	Ford Escape	650
7	Toyota Tacoma	611	7	Infiniti QX70	702	7	Mazda CX-5	648
,	Toyota Tacoma	011	7	Infiniti QX60	701	,	Mazaa CA 3	0-10
memo	Ford F-150 (2013)	676	9	Volkswagen Touareg	678	memo	Toyota RAV4 (2013)	666
memo	Nissan Frontier (2013)	601	,	voikswagen roadreg	070		ompact Crossover St	
	Heavy Duty Pickup	001		uxury Crossover SU	V	1	Hyundai Tucson	671
1	Ford F-Series Super Duty	697	1	Cadillac SRX	748	2	MINI Countryman	663
2	GMC Sierra Heavy Duty	658	2	Lexus RX350	727	3	Buick Encore	661
3	RAM Heavy Duty	657	3	Buick Enclave	711	4	Mitsubishi Outlander Sport	637
4	Chevrolet Silverado HD	656	3	Mercedes-Benz GLK	711	5	Subaru XV Crosstrek	636
,	Chevrolet Shverado 115	030	5	Audi Q5	705	6	Volkswagen Tiguan	634
	Luxury/Large SUV		6	Volvo XC60	696	7	Jeep Compass	612
1	Infiniti QX80	738	7	BMW X3	692	8	Jeep Patriot	593
2	*Cadillac Escalade	738	8	Acura MDX	691	J	Jeep ratifier	333
3	Lexus LX	735	9	Acura RDX	631	memo	Kia Sportage (2013)	663
4	*Chevrolet Suburban	733	10	Volkswagen Touareg	682	memo	Nissan Juke (2013)	627
5	Lexus GS	733 724	11	Infiniti QX50	672		Minivan	027
6	Range Rover Sport	724	12	BMW X1	671	1	Honda Odyssey	700
7	*GMC Yukon	725	12	DHW XI	0/1	2	Toyota Sienna	681
8	*GMC Yukon XL	715 715	memo	Range Rover Evoque ('13)	701	3	Chrysler Town & Country	669
9	Nissan Armada	708	memo	Volvo XC90 (2013)	658	4	Dodge Grand Caravan	603
10	Ford Expedition	708	Premii	ım Mid-Size Crossov		4	Douge Grand Caravan	003
11	Toyota Sequoia	700	1	Toyota Highlander	728	memo	Nissan Quest (2013)	684
12	*Chevrolet Tahoe	694	2	Hyundai Santa Fe	707		Ford Transit Connect (2013)	688
13	Ford Expedition EL	677	3	Hyundai Santa Fe Sport	706		Mazda5 (2013)	585
13	Toru Expedition EE	0//	4	Kia Sorento	694		Hybrid Car/EV	303
memo	Land Rover LR4 (2013)	674	5	Toyota Venza	692	1	Lincoln MKZ Hybrid	741
	Toyota Land Cruiser (2013)	667	6	Dodge Durango	690	2	Buick LaCrosse eAssist	704
'	loyota Lana Graider (2013)	007	7	Honda Crosstour	687	3	Toyota Avalon Hybrid	699
	*Replaced. Not eligible.		8	Ford Explorer	681	4	Lexus ES300h	698
	Replaced Not engine.		9	Honda Pilot	677	4	Infiniti Q50 Hybrid	681
	Mid-Size SUV		10	Nissan Pathfinder	667	6	Honda Accord HEV/PHEV	665
1	Jeep Grand Cherokee	680	11	Chevrolet Equinox	662	7	Ford Fusion HEV/Energi	655
2	Toyota 4Runner	673	12	Dodge Journey	653	7	Toyota Camry Hybrid	652
3	Toyota FJ Cruiser	620	13	Subaru Outback	648	9	Chevrolet Volt	628
4	Jeep Wrangler	586	14	GMC Terrain	647	,	CHEVIOLE VOIC	020
,	seep Widilgiei	300	15	Subaru Tribeca	641	memo	Kia Optima Hybrid (2013)	669
memo	Nissan Xterra (2013)	584	13	Suburu mbecu	0.11		Hyundai Sonata Hybrid ('13)	656
memo	Missair Aterra (2015)	50 1	memo	Ford Edge (2013)	700		Lexus CT200h (2013)	632
1	arge Crossover SU	V	memo	Nissan Murano (2013)	680		Toyota Prius (2013)	535
1	GMC Acadia	730		Wissum Flurano (2015)	000		Honda CR-Z (2013)	600
2	Ford Flex	718					VW Jetta Hybrid (2013)	598
3	Chevrolet Traverse	697		remaining Hybrid/EV Cars			Honda Civic Hybrid (2013)	583
J	S.ICTIOICE HUVEISE	357			550			
momo	Mazda CX-9 (2013)	624		Nissan Leaf (2013) Fiat 500e (2013)	559 557		Honda Insight (2013) Toyota Prius c (2013)	582 573
memo	Mazua CA-9 (2013)	024	Authorit	utoPaci tative Automotive Research	fic	ĺ	TOYOLA PHUS C (2013)	3/3

Category Rankings

Rank	Vehicle Category	Score
1	Premium Luxury Car	763
2	Premium Luxury Crossover SUV	733
3	Executive Luxury Car	728
4	Luxury/Large SUV	718
5	Large Car	717
6	Large Crossover SUV	713
7	Luxury Mid-Size Car	708
8	Luxury Crossover SUV	708
9	Sports Car	691
10	Aspirational Luxury Car	681
11	Mid-Size Car	680
12	Premium Mid-Size Crossover SUV	679
12	Light Duty Pickup	679
14	Heavy Duty Pickup	677
15	Mid-Size Crossover SUV	666
	Industry Average	665
16	Minivan	656
17	Hybrid Crossover SUV	650
18	Premium Compact Car	642
18	Mid-Size SUV	639
18	Sporty Car	637
21	Compact Crossover SUV	636
	•	
22	Compact Car	633
22 23	Compact Car Hybrid/EV Car	633 629

More AutoPacific Awards

IDEAL VEHICLE AWARD

The Ideal Vehicle Award (IVA) measures which vehicles best met the requirements of their buyers. IVA winners were best at targeting their buyers with product attributes attractive to them.

Methodology

The 2014 Vehicle Satisfaction Awards are based on scores developed using results from AutoPacific's national New Vehicle Satisfaction Survey. Respondents to this survey are owners of new 2014 model year cars and light trucks purchased from September through December 2013. The questionnaire was administered in January through April 2014. Respondents rate 50 attributes for importance in the purchase decision and satisfaction after purchase. Over 92,000 respondents provided input for these awards.

Vehicle Satisfaction Award Calculations

The score used in the Vehicle Satisfaction Awards is not an index. It is a numerical score resulting from the multiplication of the importance and satisfaction ratings for each of the 50 attributes. A 5-point scale is used for each measurement, so the maximum possible score for each attribute is 25 points. The maximum number of points possible is 1,250 (50 attributes x 25 points). The total score is then normalized to 1,000 through simple factoring.

Use VSA to Strengthen Vehicle and Brand Messages

Use of the AutoPacific Vehicle Satisfaction Award has proven to be extremely beneficial in communicating the excellence of a vehicle. Data demonstrating the level of satisfaction an owner has with their new vehicle helps establish credibility for the vehicle and the brand. In April 2011, a VehicleVoice Internet survey found that 38% of respondents are positively influenced by owner-based awards like the VSA when deciding on a car.

VehicleVoice

AutoPacific supplements its Vehicle Satisfaction Survey with results from its VehicleVoice automotive Internet survey panel. VehicleVoice (http://www.vehiclevoice.com) allows rapid response input to critical automotive industry issues.

Detailed results from the Vehicle Satisfaction Awards have been communicated to the public via the VehicleVoice news site at http://www.vehiclevoice.com.

Contact AutoPacific

For questions regarding the Vehicle Satisfaction Awards, or inquiries pertaining to our products and services, please use the information below to contact us.

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